



Are you an experienced Sales Operations Manager with the inherent belief and vision to deliver exceptional customer experience?

If so you could be exactly what we're looking for

We're one of the UK's largest developers of frontline systems for the health sector. We are currently developing a brand new suite of software applications to help transform the world of pharmacy and optometry digital solutions.

The role

Based in Leyland, you will provide strong leadership and direction to a highly motivated and effective sales and on-boarding team.

You will be responsible for reviewing and redesigning the entire end-to-end sales to order to delivery process, ensuring accurate reporting, measures of success and an enhanced customer experience. You'll ensure an effective and timely service that supports the commercial team's activities; review the customer journey; look at key touch points to identify opportunities to optimise sales and deliver a great customer experience.

You'll also be working collaboratively with key internal stakeholders, building and maintaining strong relationships with the existing and growing customer base.

The ideal person

- will have prior experience in a senior, customer facing Sales Operations leadership role in a fast paced and ever-changing environment
- is highly motivated by the desire to successfully deliver an exceptional customer experience
- is a people person; engaging, influential and persuasive in articulating ideas and transforming processes to provide the best possible customer experience, as well in mentoring and developing a team
- is commercially aware, with an understanding of the end to end sales cycle, value drivers and have a clear focus on revenue and growth

Ideally, although not essentially, you'll have experience working within a software/tech environment.

What we're offering

We promote an open, empowered culture where everyone pulls together and is passionate about the solutions they deliver and the impact they have on healthcare. You'll join our friendly and focused team working in modern, open plan offices with breakout spaces and a great eating/relaxing area.

There's a competitive salary, with a great employee benefits package, plus car allowance and bonus. You also have the opportunity to really impact in the market, not only on the specialist health and medical customers they support, but on individuals like you and me who rely on these key services.

Our team enjoy a variety of work-related events as well as regular social gatherings and sports activities, both in and out of the office.

Full time 35hrs/week Mon-Fri, office based

To £55k neg. DOE salary, plus bonus, car allowance and an excellent benefits package

If you'd be interested in joining our team in Leyland, please [apply now](#) with an up to date CV and contact details, thank you.

(Please note: sponsorship is not being offered, so you do require full right to work for the UK before applying)