



We're currently recruiting a **Real World Data (RWD) Business Developer** to join our data business team.

This will be a home and field based role dealing with pharma, biotech and other related life science clients primarily in and around London and along the M4 and M40 corridors.

The focus will be on RWD captured through our portfolio of sector leading community pharmacy software and GP practice management solutions, giving clients access to an unprecedented quality and quantity of healthcare data for more than 60% of the UK population.

Your next role?

Working closely with the Commercial Director and various global teams across the group you'll identify, consult and win external revenue opportunities for the data services businesses across new and existing pharmaceutical clients. You'll lead sales activities for an existing range of products and services and help identify and guide on wider commercial opportunities and data services.

Who are we're looking for?

Someone commercially astute who is great with customers, easily initiating, building and managing strong client relationships with the ability to develop high quality and impactful commercial proposals.

Someone who will thrive building, guiding and growing the business as they go, with the hunger & drive to succeed and deliver whilst being confident friendly and professional in their approach.

and their ideal background and experience... ..

Although RWD experience would be great, we're happy with wider healthcare data experience, so people from data services, healthcare pharmaceuticals / life science sectors are all of interest.

A strong sales track-record with a mix of business development and account management together with experience of producing bespoke proposals and pitching / winning business at £ 10k- £ 100k levels

A good understanding of the pharma industry and a strong network across large and small pharma, biotech and other related life science sectors is essential.

What we can offer you

You'll be joining our friendly, professional and dedicated team; we have a culture where everyone pulls together, we're really passionate about the solutions and services we deliver and the positive impact they have on healthcare services all across the UK.

Our teams enjoy a variety of work-related events as well as regular social and well-being activities online, in and out of the office/s.

Other info

Permanent, full time position,

Location: Ideally for the role: London, Berkshire, along M4 corridor to Bristol, Oxford, M40 corridor

Salary: Overall package is around £ 100,000 - made up of circa £60,000 basic, £30,000+ bonus, plus company car/allowance and an excellent range of other benefits including matched pension, health cash plan, well-being allowance.

If this is just the role you've been looking for, please [apply directly](#) on our recruitment portal or email any queries to our recruitment team [here](#), thank you.

(Please note: visa/sponsorship is not being offered, so you do require full right to live and work in the UK before applying)